

AGENCY MEMBER BENEFITS



INDEPENDENT INSURANCE
AGENTS OF INDIANA

You may be an independent agent, but you're not alone!

IIAI is here to help your agency succeed in today's competitive insurance industry. We offer a wide variety of products, services, resources and knowledge to our members, including education, networking opportunities, insurance products, agency management services, lobbying, advocacy, and much more.

With agency members located throughout the state, IIAI has designed a membership benefits package that meets the needs of all members, no matter the agency's size or location.

If you want your agency to be affiliated with the premier independent insurance association in the nation, then join IIAI today!

3435 W. 96th Street
Indianapolis, IN 46268
(800) 438-4424

Our mission is to enhance the competitive position and fulfill business requirements of independent agents and brokers, advocating buyer interests, and continually striving to be the premier trade association.

TRUSTED CHOICE

- Members are eligible for marketing reimbursement programs up to \$1,500 by using the Trusted Choice logo, branded marketing materials, etc.
- Members are listed on TrustedChoice.com and are eligible for pre-qualified referrals sent directly to your agency

FIRST CALL, FREE LEGAL

- Up to a one-half hour phone consultation on an insurance or agency-related matter once a year at no charge through our legal counsel

LEGISLATIVE / POLITICAL ACTION

- Our lobbyist runs "offense & defense" for our members at the State House (during session & throughout year)
- Strong relationships with state representatives
- Weekly updates from our lobbyist during the legislative session on issues that affect the independent insurance agency system

FOCUS MAGAZINE SUBSCRIPTION

- Our magazine features Indiana specific content and original news and articles you won't find anywhere else
- Bimonthly magazine, available in print & online

EDUCATION

- Over 500 hours of CE offered each year
- Errors & Omissions Loss Control Seminars
- Flood Seminars
- Webinars with CE credits
- Farm Conference
- Agency Compliance
- Professional Designation Programs
 - Certified Insurance Counselors & JK Ruble Seminars (CIC)
 - Certified Risk Managers (CRM)

E&O / UMBRELLA POLICIES

- Professional Liability Program
- A+ Rated SwissRe/Westport
- A Rated Fireman's Fund
- Exclusive Beazley Cyber Secure Program
- Brokered Markets
- Largest, most stable program available
- IIAI membership allows additional premium credits
- RLI Umbrella

WEBSITE – WWW.BIGI.ORG

- Best Management Agency tools
- E&O Happens

BIG "I" VIRTUAL UNIVERSITY

- www.iiaba.org
- Ask an Expert
- Research Library

PREMIUM FINANCING

- For your agency E&O
- Client policy financing

NETWORKING OPPORTUNITIES

- Annual Convention & Tradeshow
- Young Agents Conference
- IIAI Local Golf Outings (5 state chapters)
- Agency & Company roundtables

OTHER PUBLICATIONS

- The Pipeline (monthly e-newsletter)
- IA Magazine (iPad app available)

YOUNG AGENTS COMMITTEE

- Young Agent Sales Training and Events

VENDOR DISCOUNTS

- Vertafore
- Caliper
- Rough Notes
- Producer Online
- DocuSign

ASSOCIATION EVENTS

- Annual Convention & Tradeshow
- Regional Golf Outings & Events
- Young Agents Events

ADDITIONAL SERVICES

- Eagle Agency (for startup agents/agencies)
- Flood Insurance Access
- Big "I" Advantage (non-insurance programs)
- Rental of the IIAI's Conference Center at discounted rate (space for 100 attendees, free on-site parking)